



ANNUAL REPORT

2012



SSIFBROKER
intermediem succesul

The new trading platform of SSIF Broker SA for stock exchanges in Romania and international markets, *your opportunities on one screen!*

Trader Workstation Ver 10.1.0.0 - [BVIAM:BSU]

System Trading WatchList View Customize Reports Graphics Triggers Downloads Backup Window Help Cash Operations

RRC 1000 0.07 -3.41% RRC 1000 0.07 -3.41% TGN 1000 56814.80 -5.12% TEL 500 665.90 -1.35% BIO 1000 764.85 -7.56% RRC 500 0.08 -1.31%

Exchange Code	Short Name	Symbol Type	Market Type	Trading Session Status	Buy Qty	Bid	Offer	Sell Qty	Lot
BVB	TGN	SHARE	REGS	Opened					
SBU	DEDIJA_ROM I	Atomic Ins	FUTURES	Open	1,000	57,810.5000	0.0000	0	57,810.5000
SBU	DEDIJA_ROM S	Atomic Ins	FUTURES	Open	51	12,687.0000	0.0000	0	12,688.0000
SBU	PHX_IUN12	Atomic Ins	FUTURES	Open	50	12,607.0000	0.0000	0	12,617.0000
SBU	SIBGOLD_ROM	Atomic Ins	FUTURES	Open	50	2,920.0000	0.0000	0	2,923.0000
SBU	SIBGOLD_IUN1	Atomic Ins	FUTURES	Open	0	0.0000	0.0000	0	3,750.0000
BVB	TEL	SHARE	REGS	Opened	0	0.0000	668.0000	1,500	668.0000
BVB	BIO	SHARE	REGS	Opened	500	264.0500	279.2500	1,000	275.0500
SBU	EUR/JPY_ROM	Atomic Ins	FUTURES	Open	12	305.7100	0.0000	0	305.7800
SBU	DEOIL_LSC_IU	Atomic Ins	FUTURES	Open	0	0.0000	104.7100	10	305.0000
SBU	DEOIL_LSC_IU	Atomic Ins	FUTURES	Open	0	0.0000	0.0000	0	96.7100
BVB	ALT	SHARE	REGS	Opened	5,000	54.7000	55.2000	1,000	54.7000
BVB	BRD	SHARE	REGS	Opened	0	0.0000	49.4800	1,500	50.6500
BVB	ALR	SHARE	REGS	Opened	5,000	43.7000	44.3000	1,000	44.7000
BVB	AZO	SHARE	REGS	Opened	0	0.0000	34.6500	3,000	34.6500
BVB	TLV	SHARE	REGS	Pre Closed	1,000	4.8100	4.8800	1,500	4.4370
SBU	EUR/ROM_SEP1	Atomic Ins	FUTURES	Open	50	4.4126	0.0000	0	4.4370
SBU	EUR/ROM_IUN1	Atomic Ins	FUTURES	Open	50	4.4101	0.0000	0	4.4390
BVB	SIF4	SHARE	REGS	Opened	500	4.8240	4.9520	500	4.8520
BVB	BRK	SHARE	REGS	Opened	0	0.0000	3.4170	2,000	3.4170
BVB	SIF1	SHARE	REGS	Opened	500	2.9480	3.2180	1,000	2.9480

Positions and Portfolios

Exchange: ALL

Contract Type Position Unrealized P/L Mark Price

Contract	Type	Position	Unrealized P/L	Mark Price
ALT share, BVB	Buy	500	-13,978.0000	54.7000
TGN share, BVB	Buy	50	50.0000	60.0000
TGN share, BVB	Buy	10	10.0000	60.0000

Portfolio

Contract	Position	Avg Cost	Unrealized P/L	Last	Change
BURKOW 2012, SBU	400	0.0000	2,129.9800	4.4000	0.0000
ALR share, BVB	500	43.0000	-1,118.0000	44.0000	0.0000
ALT share, BVB	1000	57.0000	-2,250.0000	54.0000	0.0000
SIF1 share, BVB	4500	3.0000	410.0000	2.8000	0.0000
TGN share, BVB	50	12.0000	10.0000	12.0000	0.0000

My Cash Positions

Exchange: ALL

Client Code: B00004-FATMA KHALIFA YOUSUF ABULLAH

Currency	Cash Balance	Stock	Sec Options	F & S (Net)	Net	Net (USD)	Available P/L
USD	17,542,400.0000	54,700.0000	0.0000	0.0000	0.0000	17,542,400.0000	16,888,000.0000
USD	48,000,000.0000	0.0000	0.0000	0.0000	0.0000	48,000,000.0000	48,000,000.0000

Log

2012-05-14 16:03:04 Error: SequenceNo: 7, MemberCode: 507, ClientCode: B00043, Stock Name: ALR, Buy Turnover In
 2012-05-14 16:03:42 BVB Limit Order B025W41 BUY 5000 ALT @ 54.7000 by Client: B00043, Ex-TradeId: 108202-1
 2012-05-14 16:03:42 BVB Order Cancel Turnover: 108202-1 BuyOrder: 108202-1
 2012-05-14 16:03:42 BVB Order Cancel Turnover: 108202-1 BuyOrder: 108202-1
 2012-05-14 16:04:00 system: symbol market record [Symbol=TEL] [Exchange=B000] value changed to PreClosed
 2012-05-14 16:04:38 Error: SequenceNo: 9, MemberCode: 507, ClientCode: B00043, Stock Name: TGN, Buy Turnover In
 2012-05-14 16:04:42 BVB Order Cancel Turnover: 108202-1 BuyOrder: 108202-1

Monday, May 14, 2012 16:30:16

User: 507 - TEST PP

Tradis Workstation Pro

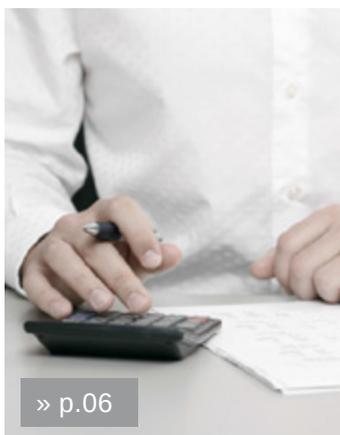
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This section presents the most important economic and financial indicators that describe the activity of SSIF Broker SA over the last year. These data are compared with similar data afferent to the year 2011. This section also includes graphs with the evolution of the traded stocks and commissions cashed by SSIF Broker SA on various markets in 2012.

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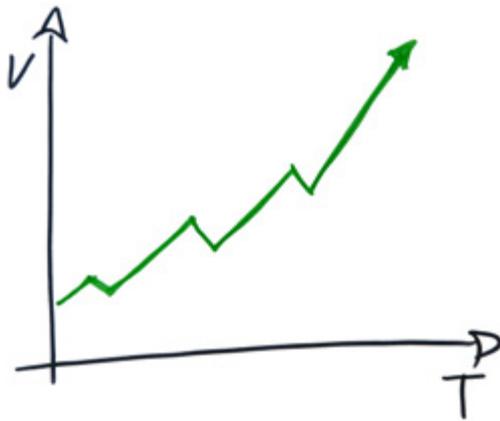


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1. CEO's message



Facing a constantly shrinking market (in terms of market liquidity), the company management has actively sought solutions to diversify the sources of revenue. Thus, 2012 became a year of innovation for SSIF Broker SA, a first step in this direction being the launch of certain structured products in the category of turbo certificates and their listing on the dedicated segment of Bucharest stock market.

The first turbo certificates have been launched as of May 2012 with the Dow Jones Industrial Average US index as underlying asset, while another series of turbo certificates was launched in November, this time the underlying asset being the Eurostoxx 50 index.

The launch of these structured products proved to be a great success for the company, generating significant growth of SSIF Broker SA's market share on this segment (8.26% vs. 2.18% in 2011) amid total transactions worth over 113.5 million RON, roughly 6 times higher than in 2011 and increase of revenues from interests afferent to these products.

Despite relatively high hopes regarding the economic rebound, the year 2012 was rather a disappointment both economically (insignificant economic growth of only 0.2%, inflation of more than 5%, industry and exports had steep decline, etc.) as well as in terms of stock market, the transactions on the Bucharest capital market going down by 25% and an ever steeper fall (-31%) being registered on the equity segment.

In such circumstances and taking into account the fact that SSIF Broker SA must reassess on each yearend all the items in its portfolio, the budgeted targets were difficult to achieve, particularly in terms of profit.

Revenues from commissions continued to decline in 2012 in line with market's general trend, going down by 9.8%, mainly due to the decline in revenues from commissions afferent to transactions on BSE. On the other hand, clients' growing interest in the transactions conducted on the Vienna stock exchange resulted in a significant increase in rollovers on this market and led to an exponential surge in incomes from commissions. For that matter, revenues from commissions generated by transactions on the Vienna stock exchange have come to generate more than 25% of the total commissions received by SSIF Broker SA in 2012, their share having been insignificant in the previous years.

SSIF Broker SA ended the year 2012 with a net profit of about 0.45 million RON, below our expectations, but the final result was significantly influenced by value adjustments for the depreciation of financial assets, adjustments resulting from marking to market (closing price) of all items in the tradable stock portfolio, respectively adjustments to the fair value set in accordance with the international assessment standards for all withholdings ranked as long-term investments also called non-tradable portfolio.



The delay in the economic rebound and the uneven dissemination of the crisis effects to various economic sectors made us apply a number of depreciation tests on securities within the portfolio, in particular the non-tradable portfolio, to be able to present a situation consistent with the present economic realities. By applying the same depreciation tests ex-post for the end of 2011, the largest part of the depreciation relates to the period prior to 31 December 2011 and, according to the balance of the intangibility principle, these adjustments should be included in the results afferent to the financial year 2011. Therefore, at the end of 2012, the amount of 11,926,785 RON, representing value adjustments for

depreciation, was recorded on the account of the carried forward result.

Despite the global and domestic uncertainties and risks (challenges), developments in the beginning of this year and the confidence that Government authorities together with the financial authorities (central banks) will identify the proper mix of solutions to remedy current issues and will act so as to boost the economic growth make us believe that 2013 will be a good year for SSIF Broker SA and we will see that the targets set for the 2013 budgetary projection be met.

Chairman of the Board of Directors

Mihai Buliga

A handwritten signature in blue ink, consisting of a stylized 'M' followed by a vertical line and a flourish.



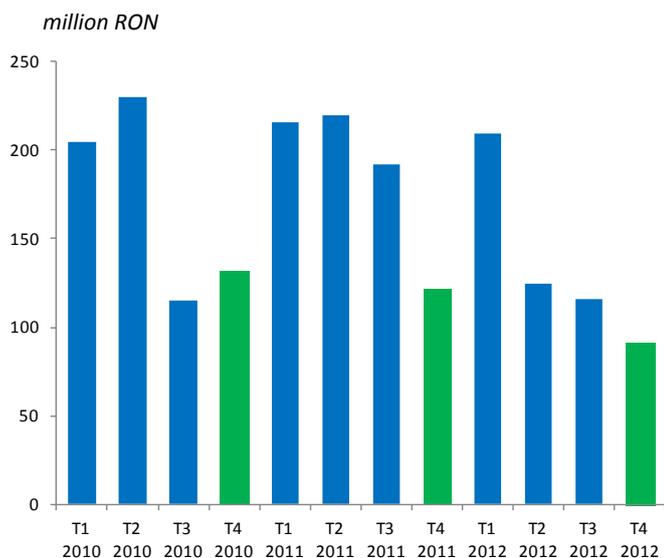
2. Key indicators

Indicators	31 December 2012	31 December 2011	Trend
<i>Individual profit and loss account</i>			
Net turnover (RON)	2,982,712	3,074,340	-3.0%
Operational result (RON)	(4,825,264)	(8,666,177)	-44.3%
Financial result (RON)	5,273,988	(6,933,438)	n/a
Net result (RON)	448,724	(15,599,615)	n/a
<i>Individual balance</i>			
Ownership equity (RON)	64,092,280	74,982,177	-14.5%
Total assets (RON)	86,825,245	93,110,858	-6.8%
<i>Performance indicators</i>			
Net profit per share (RON/share)	0.0013	-0.0461	n/a
Accounting net asset (RON/share)	0.1892	0.2214	-14.5%
Financial profitability (ROE)	0.65%	n.a.	
Net profit margin	15.0%	n.a.	
<i>Result per segments (RON)</i>			
Net income generated by commissions	2,215,700	2,553,780	-13.2%
Net income generated by trading shares and dividends	4,221,895	-4,612,009	n/a
Net income generated by market-making operations and structured products	854,585	0	n/a
Net income generated by interests	512,022	849.646	-39.7%
<i>Price of BRK share (EUR/share)</i>			
Opening price (closing price on the previous day)	0.1069	0.2479	-56.9%
Maximum (intraday price)	0.1279	0.2769	-53.8%
Minimum (intraday price)	0.0880	0.1030	-14.6%
Closing price (on December 31)	0.1123	0.1069	5.1%

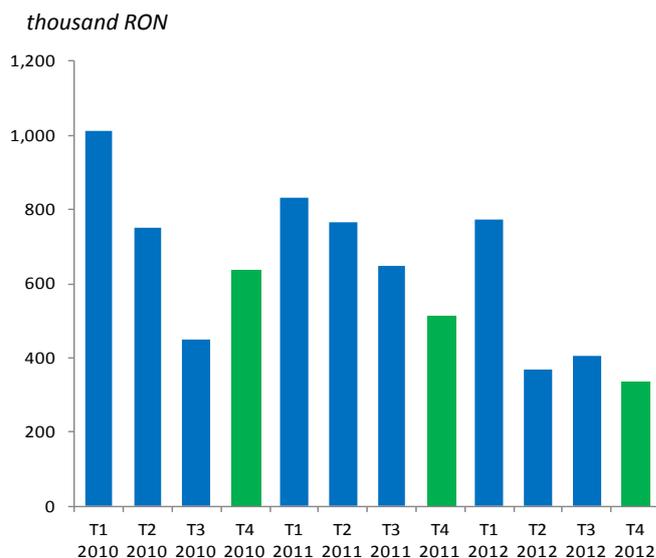




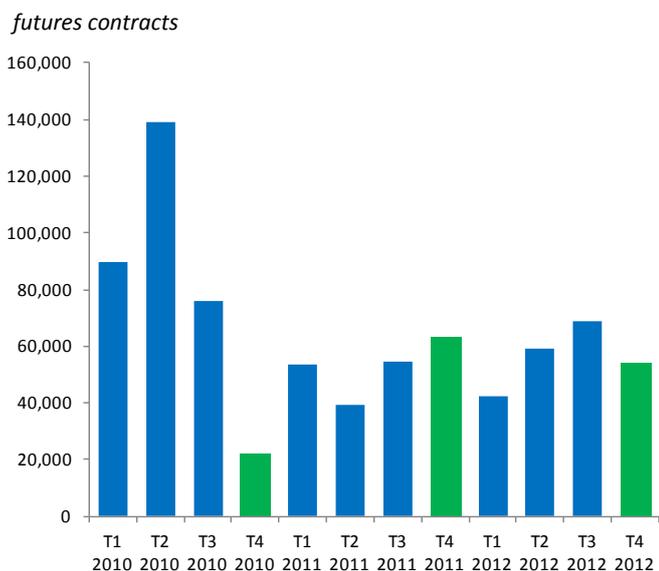
Overall value of intermediate transactions on BSE (shares)



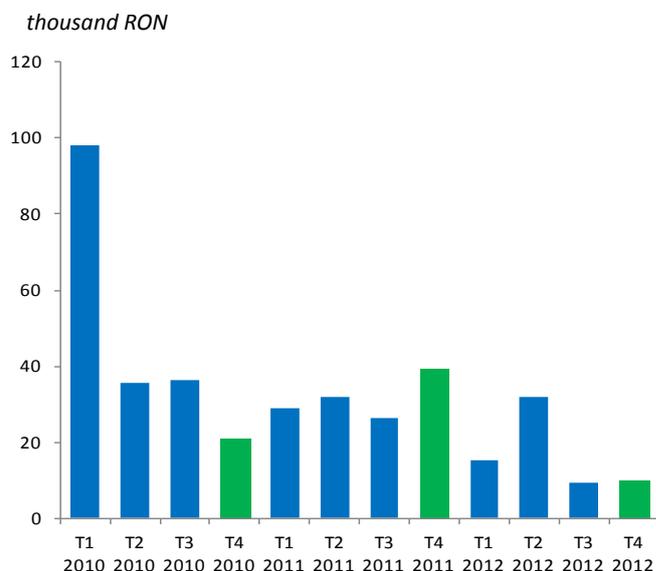
Commissions from the brokered transactions on BSE



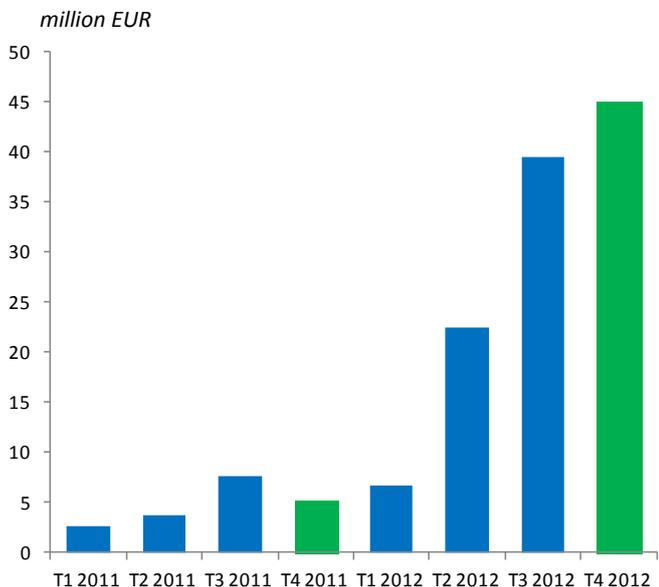
Brokered contracts on the Sibex derivatives market (futures)



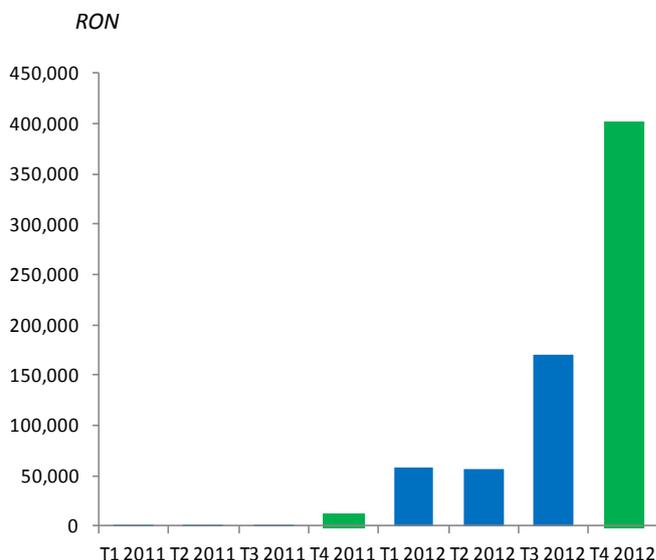
Commission from transactions on the Sibex derivatives market



Value of brokered transactions on the Vienna stock exchange



Commissions from trades brokered on the Vienna market exchange





3. Company profile

SSIF Broker SA was established as a joint-stock company on October 26th, 1994 under the initial name of SIVM Broker SA. Based on the CNVM Decision No. 3098/10.09.2003, company's name was changed into Broker SA Company of Financial Investment Services.

SSIF Broker SA's main activity is "Security and commodity contracts brokerage" - NACE code - 6612.

SSIF Broker SA is one of the largest independent brokerage firms in Romania which acts under the supervision of no other financial institution.

Beside the brokerage activity, the management of its own financial assets portfolio generates a large part of SSIF Broker SA's revenues, most investments being made in Romania.

SSIF Broker SA currently operates on the Romanian capital market in accordance with the applicable legislation.

SSIF Broker SA is founding member of the Bucharest Stock Exchange, shareholder at the Sibiu Stock Exchange (Sibex), Sibex Depository, the Romanian Clearing House in Sibiu, Commodities Stock Exchange, the Bucharest Clearing House and Investor Compensation Fund.

Company's headquarters is located in Cluj-Napoca, while its presence throughout Romania is ensured through its Bucharest-based branch and 6 agencies located in cities such as: Timisoara, Iasi, Ploiești, Suceava, Botosani and Pitesti.

Being a genuine pioneer in promoting the capital market, SSIF Broker SA was involved in listing on the Bucharest Stock Exchange of some of the most prestigious companies in Romania and listed 11 of the 12 companies initially admitted on the Bucharest Stock Exchange, preparing and introducing to trading a number of 45 companies including Antibiotice Iasi, Azomures Targu-Mures, Terapia Cluj-Napoca, Artrom Slatina, Astra Vagoane Arad and others.

In 2005, SSIF Broker SA became the first - and continues to be - the only financial investment

company listed on the Bucharest Stock Exchange, Tier I.





4. Corporate governance

SSIF Broker SA's corporate governance represents all the principles underlying the administration framework applied to manage and control the company.

These principles are stipulated in normative documents and they establish the efficiency of the control mechanisms enforced to protect and reconcile the interests of all types of participants at the activity carried out by the company - shareholders, administrators, directors, heads of various structures of the company, employees and organizations which represent the interests of clients and business partners, central and local authorities, etc.



Company's shareholders

In accordance with the principles provided in the Corporate Governance Code, SSIF Broker SA respects the rights of its shareholders and shows constant concern about improving its relationship with them, firstly intending to provide a fair treatment and create effective communication with shareholders.

To this effect, company's act of incorporation provides stipulations about shareholders'

rights over their shares, the participation in the General Meeting of Shareholders, about the leading representative body of SSIF Broker SA and company's administration.

The Board of Directors of SSIF BROKER SA

The management of SSIF Broker SA is provided by Board of Directors consisting of five board members elected by the General Meeting of Shareholders for a 4-year term.

Following elections held in the General Ordinary Meeting of Shareholders on November 28, 2011, a new Board of Directors was elected and it includes: Mihai Buliga – Chairman of the BoD and member of the Remuneration Committee, Tiberiu Stratan – Vice Chairman of the Board, member of the Audit Committee, Anton Ionescu – BoD member, member of the Remuneration Committee, Marian George Dinu – BoD member, member of the Remuneration Committee, Vasile Pop – BoD member, member of the Audit Committee.

Throughout the year 2012, SSIF Broker SA's Board of Directors met 12 times and its activity complied with the legal and statutory provisions. The Board debated important projects and issues relevant for company's activity, making 98 decisions concerning various aspects of the company. The topics debated by BoD, with great impact on company's activity, included the approval of internal norms and procedures, updated so as to meet the changes occurred in the company.

The remuneration of Board members and general limits of all payments are approved by the General Meeting of Shareholders. Board members do not carry out related activities which would be influenced directly or indirectly by the activity of SSIF Broker SA.



The Audit Committee and the Remuneration Committee

Two committees operate in the Board of Directors: the Audit Committee and the Remuneration Committee. The role of the first committee, composed of two directors – Mr. Vasile Pop and Mr. Tiberiu Stratan, is primarily to audit the financial statements of the company.

The Remuneration Committee – made of Mr. Mihai Buliga, Mr. Anton Ionescu and Mr. Marian George Dinu – submits company's salary policies for the approval of the Board of Directors.

The independent auditor

According to legal provisions, financial statements and SSIF Broker SA operations are audited by an independent auditor who meets the criteria set out by both the National Securities Commission and the Chamber of Financial Auditors of Romania. During SSIF Broker SA's Ordinary General Meeting of Shareholders on 27.04.2012, SC BDO Auditors&Accountants SRL was appointed as external auditor for the financial year 2012.

Internal audit at the level of SSIF Broker SA

In accordance with the applicable legal provisions, the company set up a Division for Internal Control made up of three members licensed by the National Securities Commission.

Two members of the Division work at company's headquarters in Cluj-Napoca, Motilor street, No. 119 and one member of the Division works at SSIF Broker SA's headquarters in Bucharest in line with the applicable legal requirements.

The Division for Internal Control sends monthly reports to company's Board of Directors, to Managers and to the Internal Auditor about the performed activity and identified problems and proposes remedying measures, the final decision on the implementation of the proposed measures being voted by BoD members and disseminated by company's executives.

Furthermore, the Division for Internal Control is to efficiently send to capital market institutions all the reports required by the applicable legislation, including current reports on significant events involving the company.

In 2012, the Division for Internal Control submitted to the Board of Directors and executive management a number of 22 inspection reports, which resulted in the improvement of company's current activity, solutions to some complaints made by clients and improvement of the working procedures.

Risk management

A person has been selected in SSIF Broker SA, in accordance with the applicable legal provisions, to monitor risks at company level, carrying out specific tasks. Monitoring of specific risks in SSIF Broker SA's activity observes the *Assessment Methods and Risk Management Procedure* approved by company's Board of Directors.

Transparency and financial reporting

In order to ensure transparency in activity and in the financial statements, SSIF Broker SA makes available to any interested person through the notifications sent to BSE and through its own website, annual, biannual and quarterly reports under the applicable legislation, the monthly statement on net asset, as well as current reports with respect to all significant events with impact on company's business and image.

Avoiding conflicts of interest

In order to avoid conflicts of interest, the company applies clear procedures in the implementation of clients' orders and priorities, procedures that include reporting of all transactions carried out by the concerned persons to the regulatory and supervisory body, namely the National Securities Commission.

The company also reports to Bucharest Stock Exchange all the transactions made by persons with SSIF Broker SA, in order to inform the public about such activity.

Social responsibility of SSIF BROKER SA

As an expression of SSIF Broker SA's social responsibility, the company, through its Board of Directors and executive management, promotes cooperation between the company and higher



education institutions from Cluj-Napoca, offering students free-of-charge annual traineeships and documentation in the field of capital market in Romania.

Furthermore, in accordance with European environment protection principles, SSIF Broker SA has an active policy in recycling waste materials resulted from its current activities (especially paper waste), advising employees to reduce consumption of paper, electricity and water.

In line with the social responsibility principles, SSIF Broker SA supported the purchase of school supplies for first graders from the "Traian Dârjan" School in Cluj-Napoca, thereby endorsing the campaign against school drop-out.

Financial calendar 2013

Event	Date
Preliminary annual financial results for 2012 <i>RAS - individual, unaudited</i>	February 15, 2013
General Meeting of Shareholders for approval results annual financial statements for 2012	April 19, 2013
Publication of annual financial results for 2012 <i>RAS - individual, audited</i>	April 22, 2013
Financial results for the Q1 2013 <i>RAS - individual, unaudited</i>	May 10, 2013
Financial results for H1 2013 <i>RAS - individual, unaudited</i>	August 12, 2013
Financial results for the Q3 2013 <i>RAS - individual, unaudited</i>	November 14, 2013



5. The BRK share

SSIF Broker SA shares (BRK) have been dematerialized, ordinary, indivisible, freely negotiable since the date when they were admitted to trading on Bucharest Stock Exchange (BSE). Shares' nominal value is 0.25 RON/share.

SSIF Broker SA shares were admitted to trading on the main stock market administered by Bucharest Stock Exchange on February 5, 2005 under the symbol BRK. The BRK shares are listed on Tier I of Bucharest Stock Exchange and are included in the BET, BET-C and BET-XT index basket.

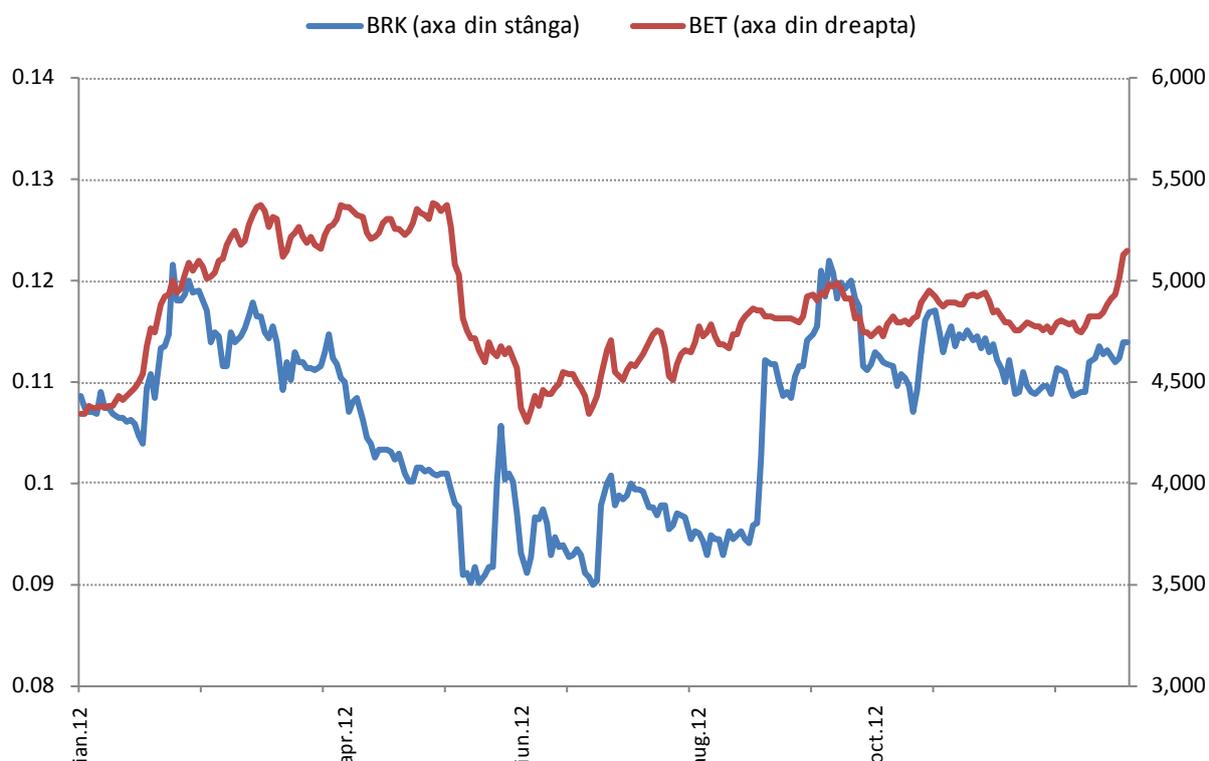
The company is governed by the capital market legislation, namely Law No. 297/2004 concern-

ing capital market and secondary regulations issued by the National Securities Commission (CNVM) and BSE.

The records of the shares are kept by an independent registrar, Central Depository, authorized by the National Securities Commission.

In 2012, the average price of the BRK share was 0.1066 RON, down by 41.1% as compared to the average level recorded in 2011. The closing price of the BRK share on December 28, 2012, the last day of trading of the year 2012 was 0.1123 RON/share. On the same day, the market capitalization was 38,033,974 RON.

Monthly evolution of BRK share's price and of the BET index in the period January to December 2012



Dividends

Over the past three years, SSIF Broker SA's policy regarding profit distribution stipulated capitalization, respectively covering the losses registered in 2008.

Redemption of own shares

The company did not redeem own shares in 2012.



6. Context of the stock market

6.1. Retrospective on world stock market developments

2012 was a difficult year, full of challenges for stock markets across the world, on the background of constant risks related to the sovereign debt crisis and the worsening of economic growth prospects for both the Euro zone and globally.

As in the previous 2 years, **Q1** was favorable, with nearly generalized surges; the decisions made by the EU leaders in combating debt crisis in conjunction with interventions of central banks through long-term lending facilities provided by the ECB (the LTRO program) created a proper environment for investments in risky assets, particularly on equity markets.

In **Q2**, the fears about the debt crisis in European countries and its impact on economic growth worldwide led to an increase in volatility and risk aversion on financial markets with negative impact on stock markets.

The Summer Summit of European Union leaders in late June and the tension release following the formation of a new Government in Greece were the main catalysts which created an upward trend for most international stock market indices in early **Q3**.

Slowing down in the world economic activity and the negative review of estimates of economic growth for the following two years forced the world's main central banks (ECB, FED, BoJ) to implement new monetary measures. After cutting the monetary policy rate down to a new historic low (0.75%), the European Central Bank (ECB) announced the start of a program of unlimited acquisitions of sovereign bonds of the heavily indebted countries (Spain, Italy, etc.) which had required financial assistance provided they implemented a set of austerity measures and the promise of new reforms. On the other hand, the Federal Reserve (FED) announced after the monetary policy meeting in last September that the benchmark interest rate

would be maintained at the current level (0 - 0.25%) at least by the year 2015 and it would initiate a new program for the purchase of mortgage-backed securities (QE3) worth 40 billion USD/month, on undetermined period, in order to reduce the unemployment rate deemed to have been too high for the current situation.



In Q3, EU Member State leaders agreed on the way the new permanent fund for the rescue of the Eurozone, the European Stability Mechanism (ESM), would function starting October. ESM has a



total capacity of 500 billion EUR by 2014 and it was created to provide the necessary financial resources to European states in difficulty (including the recapitalization of banks), which must comply with certain economic restrictions and will replace the role of the European Financial Stability Fund (EFSF).

In addition, estimates show that a unified banking supervisory mechanism will be implemented at European level in 2013.

The positive feeling continued in **Q4**, the indices of Asian and European markets growing considerably, however, amid fears about the immediacy and the negative effects of the “*fiscal cliff*”, US stock exchanges indices visibly underperformed in the last weeks of 2012.

Throughout the year 2012, Western European indices have generated the highest returns, but this came after their visible underperformance in the previous year. The weak evolution of the Chinese benchmark index (Shanghai Composite index) is surprising, one of the explanations being the slowdown in the economic growth and the restrictive monetary policy enforced by BoPC.

The stabilization of financial markets, in particular the European bond market and maintaining lax monetary policies by major central banks will sustain increased appetite for risk in 2013 and it should lead to the outperformance of the emerging markets, including Romania, on the background of reorientation of capital flows from mature markets to emerging markets.

<i>Index</i>	<i>Country</i>	<i>(%)</i> <i>12/11</i>	<i>(%)</i> <i>11/10</i>	<i>(%)</i> <i>10/09</i>
Dow Jones	USA	7.3%	5.5%	11.0%
S&P500	USA	13.4%	-0.3%	12.8%
DAX-30	Germany	29.1%	-14.7%	16.1%
CAC-40	France	15.2%	-17.0%	-3.3%
FTSE-100	UK	8.2%	-5.6%	9.0%
Nikkei-225	Japan	22.9%	-17.3%	-3.0%
ATX	Austria	26.9%	-34.9%	16.9%
Shanghai Comp.	China	3.2%	-21.7%	-14.3%
WIG-20	Poland	20.4%	-21.9%	14.9%
PX	Czech Rep.	14.0%	-25.6%	9.6%
RTS	Russia	10.5%	-21.9%	22.5%
SOFIX	Bulgaria	7.2%	-11.1%	-15.2%
BUX	Hungary	7.1%	-20.4%	0.5%

6.2. Retrospective on local stock market developments

The same as other stock markets in the region, the local capital market registered a positive trend in 2012, BSE's BET index, grew by 18.7%.

Bucharest Stock Exchange indices ended the **first 3 months** of the year 2012 with the third fastest growth in the world, outperforming other developed and emerging stock markets. However, those growths occurred after local market's heavy decline of the last summer amid growing risks of the sovereign debt crisis in the European countries and most listed shares (liquid) have been excessively undervalued.

Market's advance early this year was sustained by a series of positive local events such as: the attractive dividend policy proposed by the companies listed this year both by the number of issuers and in terms of proposed dividend value which were significantly higher than in the previous years, the increase of the threshold of stakes in FICs approved at the end of last year, which has aroused the interest of many important investors for the shares of the

5 FICs (the proposed dividends being, in this case, a significant stake), the events surrounding the Property Fund (consolidation of foreign institutional investor's position in Fund's shareholding structure, the proposal of the Elliot fund – main shareholder - to liquidate the financial asset portfolio, the increased dividend yield, resumption of talks by listing on a foreign market, etc.), significant appreciation of the AZO shares pending for a future public takeover offer of Azomures by the Swiss group Ameropa following the acquisition of the majority stake at the end of last year, etc.

In **Q2**, local stock market indices registered predominantly negative dynamics amid rising risk aversion on foreign markets and the registration of data for dividends. The local market was negatively influenced by the frequent political disputes which resulted in the change of Government twice and of the Prime Minister within several months, as well as a number of changes in other State structures. From the economic point of view things went for the



worse, Romania's GDP had negative trend (- 0.1%) in the first 3 months of the year, for the second quarter in a row, which technically means that the local economy goes into recession.

On the domestic market, all stock indices from BSE registered moderate upward trends Q3, the BET-FI index having a more accelerated growth (15.6%).

Indice	T1	T2	T3	T4	'12/'11
BET	23,9%	-15,7%	4,3%	9,0%	18,7%
BET-C	17,3%	-17,2%	2,7%	6,5%	6,3%
BET-FI	29,1%	-18,6%	15,6%	8,0%	31,2%
BET-XT	22,7%	-16,4%	7,3%	8,9%	19,9%

The 3rd quarter was characterized by a low volatility on the background of a shrinking liquidity. The important local events included, among others, the national referendum on the dismissal of the President of Romania in July, followed by the invalidation of the referendum by the Constitutional Court, this event influencing the exchange rate of the national currency, the visit of the IMF representatives in Romania in August, which resulted in taking on new commitments by the Government, as well as the final statistical data regarding the economic growth in Q2, Romania's GDP returning on the black (0.5%) in Q2 after mild contractions recorded in the preceding two quarters.

The upward trend in the fourth quarter was in line with the dynamics of the European markets and it was backed by the relative calm political activity after the parliamentary elections and the formation of a new Government with majority support in Parliament.

Despite the positive trends of indices, the value of transactions on the main segment of shares (market sector regulated by BSE) declined by roughly 25% in 2012 down to 7.43 billion RON. Property Fund continued to be the most heavily traded issuer in 2012, with 46% of the total turnover. The total capitalization of the 79 companies, (79 in 2011) listed on the BSE market, climbed in 2012 by over 38% up to 97.7 billion RON, without the influence of Erste Bank, the overall market capitalization being 56.1 billion RON (+17.3%).

The controversial status of the Rasdaq market (unregulated market according to the latest decisions of NSC) and increasingly low interest of investors for the companies listed on that market had a negative impact in 2012. Rasdaq-C, market's composite index, declined (-10.5%) for the third consecutive year, while Rasdaq market capitalization decreased by 13.1% (-5.6% in 2011) down to 8.88 billion RON. The number of companies listed on Rasdaq decreased by 8.3% to 1,086, while the total value of transactions fell sharply (- 62%) below the values recorded in early 2000s (approximately 218.6 million RON).



7. Company's main activity

7.1. Brokerage services

7.1.1. Intermediation services

SSIF Broker SA owns licenses for trading on Bucharest Stock Exchange, Sibex and, since 2011, on the Vienna Stock Exchange.

The intermediation services consist of the following:

A. Transaction brokerage services for individual investors and companies:

- Intermediation of transactions for the sale and purchase of shares traded on the Bucharest Stock Exchange (BSE) and Sibex. For these services, customers can choose to be assisted by a broker in the trades, respectively they can choose to trade online on their own.

- Intermediation of transactions with derivative instruments on Bucharest Stock Exchange and Sibex.

- Intermediation of transactions with corporate, municipal and state bonds on BSE and OTC, namely transaction brokerage with structured products on BSE dedicated segment.

B. Specialized services for institutional clients:

- Intermediation of public offers for purchase or takeover of companies listed on the BSE or Rasdaq.

- Funding on the capital market through the issuance of public stocks and bonds.

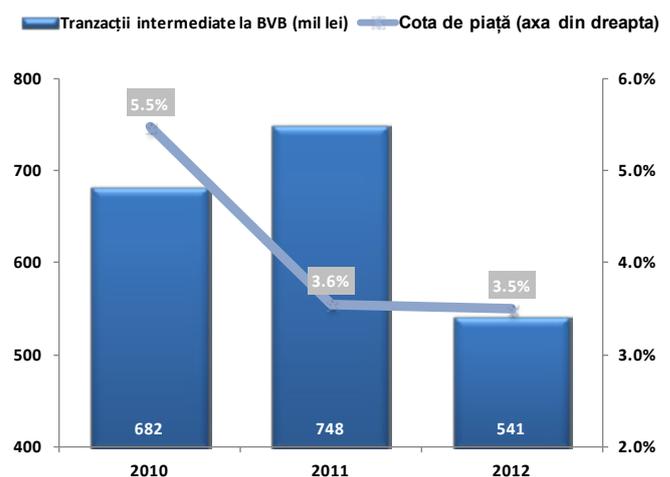
- Listing of companies and investment funds on the capital market through initial public offers or based on prospects of admission to trading.

- Financial advice for strategies to invest in shares, funding through the issuance of stocks and bonds or promotion on the market capital.

Starting with 2013, SSIF Broker SA will be able to provide its customers fund management services through its subsidiary, SAI Broker SA.

Furthermore, SSIF Broker SA customers will have access to over 100 foreign markets and will be able to trade several types of financial instruments (shares, CFDs, futures, commodities, metals, etc.).

In the recent years, SSIF Broker SA has been a constant presence at the top of brokers' ranking on BSE, its transactions generating a market share of 3-5% of the daily trading value on the stock segment.



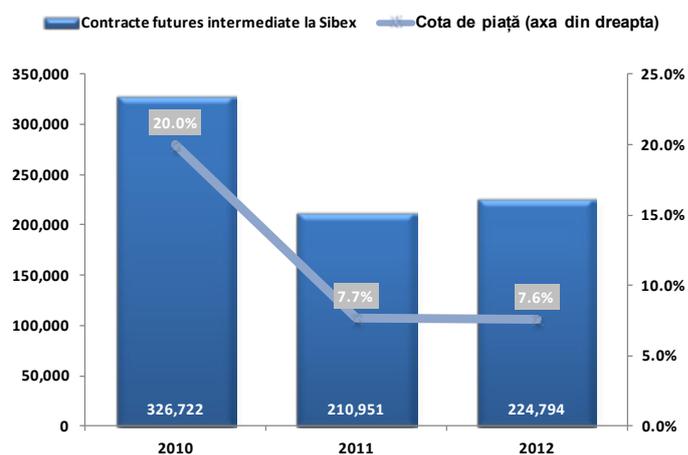
Sursa: www.bvb.ro

As compared to the previous year, SSIF Broker SA went down one position in the ranking of intermediaries on BSE, SSIF Broker SA's brokered transactions value on the stock segment in 2012 amounting to 541 million RON as compared to 748



million RON in 2011. Considering the general descending trend of the traded rollovers, SSIF Broker SA's market share on this segment of BSE slightly fell to 3.5%, as compared to 3.6% in 2011.

Among the SSIFs operating on the Sibiu derivatives market, SSIF Broker SA has advanced one place, now ranking third, the volume of intermediated contracts in 2012 increased by 6.5% up to 224,794 contracts. Concurrently, the market share remained relatively constant at 7.6%.



Sursa: www.sibex.ro

7.1.2. Market-making activities

As of 2010, the company conducts market-maker activities (display and maintaining of firm purchase/sales price) on various instruments both on Bucharest Stock Exchange and on the Sibex derivatives market.

On BSE, SSIF Broker SA is market-maker on stocks (FP, SIF4) and on derivative contracts with the price of wheat traded on the Paris commodities exchange as underlying asset.

On Sibex, SSIF Broker SA is market-maker on stocks (DEFPR, DESIF4 and DESNP), indices (DEDJIA_ROM), gold (SIBGOLD_ROM) and oil (DEOIL_LSC).

The benefit of this kind of operation is the spread (distance) of the purchase and sale quotations. Market-making operations are continuous and are specific to foreign brokerage firms so that we have the right to consider that these operations relate to the operational network of SSIF Broker SA.

Unfortunately, highlighting such revenues in the turnover is not possible yet because the Romanian Accounting Standards (RAS) provide for the registration of such income in the group of financial income.



7.1.3. Issuance of structured products

In May 2012, once with the issuance of the first structured products (BKDOWTL1 and BKDOWTS1) representing turbo certified which have the American index Dow Jones Industrial Average as underlying asset, SSIF Broker SA became Romania's first issuer of structured products on the dedicated market segment on BSE.

By the acquisition of licenses for the use of Dow Jones Ind. Avg. and Eurostoxx 500 indices, SSIF Broker SA can issue structured financial products, so-called turbo certificates, having one of the two indices as underlying asset.

The launch of these structured products has been a great success for the company, generating a



significant increase in SSIF Broker SA's market share on this segment (8.26% vs 2.18% in 2011) on the background of total trades worth over 113.5 million RON, roughly six times higher than in 2011, and increase in the revenues generated by the interests assimilated to those products.

In end-2012, 6 turbo certificates (4 with Dow Jones Ind. Avg. as underlying asset and 2 having Eurostoxx 50 index as underlying asset) were in circulation.



7.2. Management of own financial assets portfolio

7.2.1. Description

Beside the brokerage activity, the management of its own portfolio of financial assets is another important activity of SSIF Broker SA and it contributes significantly to the revenues. On the other hand, it is also a major risk factor taking into account that SSIF Broker SA is required to reassess at the end of each year, all positions within its own portfolio and the shares' value adjustments influences the outcome of the financial year and could change the company's financial performance.

According to the internal procedures approved by the Board of Directors, SSIF Broker SA's shares held in its own portfolio were grouped into 3 main categories:

Strategic investments: shares held in affiliated entities and equity interests. Equity interests mean the rights in the capital of other entities, whether or not represented by certificates, which, by creating a durable link with those entities, are intended to contribute to the activities of the entity. Owning a part of the capital of another entity supposedly represents equity interest, when in excess of 20%, respectively 10% if the significant influence includes SSIF Broker SA's involvement the management of the company where it holds stakes. Share stakes can be both in closed companies and in companies listed on the stock exchange.

Portfolio investments: shares in companies where SSIF Broker SA cannot/does not want to exert

a significant influence in the administration of the company. Share stakes are held for a period longer than 365 days, according to the intention to hold such securities on a long-term period. This category also includes investments in closed or unlisted companies which do not meet the conditions to be incorporated in "Strategic Investments", regardless of the size of the owned stake or issuer's share capital.

Short-term financial investments: shares of companies subject to the current buy-sale operations of the SSIF Broker SA. This section does not include shares of closed or unlisted companies.

7.2.2. Strategic objectives in 2012

2012's investment strategy aimed at achieving the following objectives:

- restructuring of the shares portfolio by liquidation of certain stakes with low growth potential and redirect resulted liquidity to finance the other activities (market-making, issuance of new structured products);
- portfolio's qualitative and quantitative adjustment by reducing the exposure on illiquid companies and increasing exposure on highly liquid companies;
- decrease in investments in unlisted shares;
- establishment of a SAI to provide fund management services to customers.



SAI BROKER SA

Dăm valoare viitorului!

Having SSIF BROKER SA as main shareholder and the most important business partner, SAI Broker is a young company, established in 2012.

Its activity aims at offering investors viable investment alternatives through products that it intends to launch in the next two years, so that, by a proper management of the portfolio of financial assets, it may optimize the rate potential benefit/investment risk. Having active and passive policies depending on the specifics of each fund, SAI Broker SA offers, with responsibility and professionalism, specific financial services for asset management.

Thus, SAI Broker SA will complete the range of financial services offered by SSIF Broker SA in an attempt to meet even the most demanding requirements of its customers.



8. Achievements in 2012

8.1. Dynamics and structure of total revenues

<i>(values in RON)</i>	<i>31.12.2012</i>	<i>31.12.2011</i>	<i>31.12.2012</i>	<i>31.12.2011</i>
Total revenues	17,310,019	17,266,325	100.0%	100.0%
Income generated by commissions	2,731,070	3,029,445	15.8%	17.5%
- income from BSE commissions	1,879,711	2,758,256	10.9%	16.0%
- income from Sibex commissions	66,208	126,432	0.4%	0.7%
- income from Vienna commissions	687,368	12,256	4.0%	0.1%
- income from other commissions	97,783	132,501	0.6%	0.8%
Other types of op. revenues	313,770	1,528,300	1.8%	8.9%
- rental income	22,985	24,579	0.1%	0.1%
- other income from property management services	228,218	19,900	1.3%	0.1%
- income from transferred assets	2,100	1,107,933	0.0%	6.4%
- other operating income	60,467	375,888	0.3%	2.2%
Income from equity interests	2,928,821	3,378,329	16.9%	19.6%
- Income from dividends	2,928,821	2,280,731	16.9%	13.2%
- Income from free shares	0	1,097,598	0.0%	6.4%
Income from stock transactions	2,914,740	6,484,656	16.8%	37.6%
- Income from BSE transactions	2,821,224	6,413,224	16.3%	37.1%
- Income from Vienna transactions	93,516	71,432	0.5%	0.4%
Income from derivative&Forex transactions	3,980,360	1,186,778	23.0%	6.9%
- Revenues from futures market	2,004,613	914,061	11.6%	5.3%
- Revenues from Forex transactions	1,975,747	272,717	11.4%	1.6%
Interest income	791,474	868,167	4.6%	5.0%
Other financial revenues	3,649,783	790,650	21.1%	4.6%



8.2. Brokerage services

Throughout the year 2012, the net revenue (income – expenses) from brokerage services offered by SSIF Broker SA amounted to 3.07 million RON, up by 20.2% as compared to the level recorded in 2011. The drop by 13.2% of the net income from commissions on trades (BSE, Sibex and Vienna) was balanced by the net income from market-making operations and trading of structured products issued by SSIF Broker SA, which amounted to 854,585 RON.

	31.12.2012	31.12.2011
Net income from commissions on trades	2,215,700	2,553,780
Net income from market-making operations and structured products	854,585	0
Net income from brokerage	3,070,285	2,553,780

Revenues from BSE transaction-generated commissions continued to decline in 2012 in line with the general market trend, recording a drop of 9.8%.

	31.12.2012	31.12.2011
Income from BSE commissions	1,879,711	2,758,256
Income from Sibex commissions	66,208	126,432
Income from Vienna commissions	687,368	12,256
Income from other commissions	97,783	132,501
Income from commissions (RON)	2,731,070	3,029,445

The growing interest of customers for transactions conducted on the Vienna Stock Exchange triggered a significant increase in rollovers on this market and led to an exponential increase in incomes from commissions. Actually, the income from commissions generated by the intermediated transactions on the Vienna stock exchange represent more than 25% from the total commissions received by SSIF Broker SA in 2012, in previous years their share having been insignificant.

Structura veniturilor din comisioane	31.12.2012	31.12.2011
Income from BSE commissions	68.8%	91.0%
Income from Sibex commissions	2.4%	4.2%
Income from Vienna commissions	25.2%	0.4%
Income from other commissions	3.6%	4.4%

The decline in rollovers on the Sibex futures market led to a decrease by 47.6% in incomes from commissions afferent to transactions brokered on this market, their share in the turnover going down to 2.4% as compared to 4.2% in 2011. The revenues generated by other services/operations carried out with Issuers and other companies also decreased.

8.3. Management of own financial assets portfolio

8.3.1. Dynamics of the revenues generated by own portfolio of financial assets

	31.12.2012	31.12.2011
<i>Income from equity interests (dividends)</i>	2,452,988	3,378,329
<i>Net income from transactions with shares</i>	1,768,907	-7,990,338
<i>Net income from transactions with shares and dividends</i>	4,221,895	-4,612,009

In 2012, the net income (profit from transactions - loss from transactions) from transactions with shares and dividends received from equity holdings amounted to 4.22 million RON amid improving results from transactions while the income from equity interests fell by 27.4% to roughly 2.45 million RON.

8.3.2. Analysis of the evolution and structure of own portfolio of financial assets

In 2012, the number of listed companies in its portfolio fell to 69 from 78 in 2011 amid liquidation of stocks listed on the BSE and sale of shares acquired on the Vienna stock exchange. In 2012, as well, fund units were bought in the Transylvania Private Fund, run by SAI Globinvest SA.

<i>Structure of the portfolio of shares and assimilated instruments</i>	<i>Number of issuers</i>	
	31.12.2012	31.12.2011
<i>Companies listed on BSE/Sibex</i>	69	73
<i>Companies listed on the Vienna Stock Exchange</i>	-	5
<i>Closed companies</i>	17	17
<i>Equity interest of OPC</i>	1	-
<i>Other securities</i>	6	6
Total portfolio	93	101

On December 31, 2012, the value of the portfolio including listed stocks (BSE and Sibex) amounted to 37.7 million RON, down by 13.7% as a result of the lower exposure to the Bucharest stock market in order to enhance availability, in line with the investment strategy agreed by BoD. To the same end, the shares listed on the Vienna stock exchange were sold during the year 2012.

Sectoral exposure of the portfolio of shares in 2012



In the end of 2012, SSIF Broker SA's portfolio of listed shares continues to have high exposure on the financial-banking sector due to sector's favorable short-term prospects amid programs for monetary stimulation promoted by central banks worldwide, as well as attractive returns from dividends to be paid in 2013.



The value of stakes held in closed companies dropped by 23.5%, mainly due to the sale of 3.03% stake held in S.C. Rombat SA, in March 2012, to the South African group, Metair. Concurrently, once with the application of the depreciation tests on the unlisted securities, depreciation provisions amounting to 5.68 million RON were recorded, mostly concerning the 83.02% stake held in SC Facos SA Suceava.

<i>Evolution of the portfolio of shares and assimilated instruments</i>		
	31.12.2012	31.12.2011
<i>Companies listed on BSE/Sibex</i>	37,689,520	43,685,274
<i>Companies listed on the Vienna Stock Exchange</i>	0	779,697
<i>Closed companies</i>	11,306,565	14,794,460
<i>Equity interest of OPC</i>	1,380,690	0
<i>Other securities</i>	682,803	680,487
Total portfolio	51,059,578	59,939,918

By applying the same depreciation tests ex-post for the end of 2011, it was found that most of the depreciation relates to the period prior to 31 December 2011, and, according to the principle of balance intangibility, these adjustments should be included in the results for the financial year 2011. Therefore, the depreciation value recorded at the end of 2012 amounts to 443,814 RON, the difference 5,241,438 RON, representing value adjustments for depreciation, was recorded in the account of the carried forward result for the year 2011.

SSIF Broker SA founded, in September, an asset management company, called SAI Broker SA, offering 905,820 RON for the share capital of this company.

As a result of investments in shares listed on the stock market and due to the sale of the stake held in Rombat SA Bistrita, the overall value of the portfolio owned by SSIF Broker SA in the end of 2012 amounts to 51.06 million RON, down by 14.8% compared to the level registered in 2011.

<i>Evolution of the portfolio of financial assets</i>		
	31.12.2012	31.12.2011
<i>Cash/Deposits</i>	10,238,339	4,865,568
<i>Market-making and structured products</i>	4,915,942	2,951,548
<i>Listed shares</i>	37,689,520	44,464,971
<i>Unlisted shares</i>	11,306,565	14,794,560
<i>Equity interest of OPC</i>	1,380,690	0
<i>Other securities</i>	682,803	680,487
Total	66,213,858	67,757,134

In accordance with the investment strategy approved by the Board of Directors, the "Cash/deposits" position improved considerably in 2012. Moreover, the financial resources allotted to market-making operations and structured products nearly doubled through the redistribution of liquidities released from the sale of the listed shares.

At the end of 2012, the value of the overall financial assets portfolio of SSIF Broker SA amounted to 66.2 million RON, down by 2.3% from the level recorded in 2011. This value includes all value adjustments for the depreciation of the financial assets, adjustments resulting from marking to market (closing price) of all items in the tradable stock portfolio¹, respectively adjustments to the fair value set out in accordance with the international evaluation standards for all holdings deemed as long-term² and the non-tradable portfolio.

1 Category of short-term investments - shares available for trading

2 Category of financial fixed assets – securities available for sale, including unlisted and listed shares which do not have an active market. The criteria and the definition for the "active market" term are highlighted in the explanatory notes in http://ssifbroker.ro/static/up/page.php/190situatii_financiare_ras.PDF 31.12.2012



<i>The structure of the portfolio of financial assets</i>	31.12.2012	31.12.2011
<i>Cash/Deposits</i>	15.5%	7.2%
<i>Market-making and structured products</i>	7.4%	4.4%
<i>Listed shares</i>	56.9%	65.6%
<i>Unlisted shares</i>	17.1%	21.8%
<i>Equity interest of OPC</i>	2.1%	0.0%
<i>Other securities</i>	1.0%	1.0%
Total	100%	100%

In terms of the structure of the financial assets portfolio, the rate of the equities listed on the stock exchange (BSE, Sibex and Vienna) dropped to 56.9% in 2012 against 65.6% in 2011, while the share equities in unlisted companies in the overall portfolio fell to 17.1% from 21.8% in the previous year. In contrast, the share of derivative financial instruments and structured products grew last year up to 7.4% from 4.4% at the end of 2011.

Structure of financial assets in 2012

■ Acțiuni cotate ■ Acțiuni necotate ■ Cash & depozite ■ Market-Making & Produse structurate ■ Alte active





9. Operational infrastructure

9.1. The territorial network of subsidiaries

After the extensive restructuring of the territorial subsidiary network in 2011 when a number of 8 units were closed down, in 2012, the Craiova-based unit was the only one to have had the operation license withdrawn. Therefore, at the end of 2012, the territorial network of SSIF Broker SA includes 6 agencies and the Bucharest subsidiary. SSIF Broker SA's headquarters is located on Motilor Street, No. 119, Cluj-Napoca.

9.2. Company personnel

The challenging economic conditions and relatively low level of rollovers on the capital market in the last 3 years have led to a deep concern towards cost cuts and staff restructuring so that the number of employees decreased in 2012 to 52 from 65 in 2011, respectively 90 employees in 2010. Jobs were cut mainly in the administrative department, the number of employees in this category fell by half in 2012 (15 from 31 in 2011)

The company has contracts with 22 delegate agents (20 in 2011), they requiring correlation between transaction costs and revenues. In the future, company management plans to continue expansion of the sales operations through delegate agents paying special attention to the employed personnel by evaluating the activity and performance of each employee.

9.3. Dynamics and structure of customers

In 2012, a total number of 4,392 customers made transactions on the 3 stock exchange markets (BSE, Sibex and Vienna) via SSIF Broker SA, their number decreasing by 22% as compared to 2011. 2,014 customers are regular clients, while 2,269 customers (3,049 in 2011) made single sales (sales of shares received as a result of the Mass Privatization Program/indemnifications).

11 individual and institutional clients made transactions worth 47.7 million EUR via SSIF Broker SA on the Vienna Stock Exchange.

Structure of transactions on BSE in 2012



Structure of transactions on Vienna SE in 2012



9.4. Research and development activity

The only development activities of the company target computer programs. In 2013, the company plans to complete the implementation of a new computer program, so as to be able to offer SSIF Broker SA's customers a wider range of financial products on foreign markets, as well as to start-up margin loan operations.

9.5. Risk management

Company's activity of management of own funds and the risk specific to this activity were regulated in April 2008 by the provisions of Regulation No 9/2004 of the National Securities Commission. After that date, the regulations derived from the Basel II Agreement were the main guideline. The norms and regulations provided by this agreement set out the classification within the limits of prudence (minimum capital requirements, supervisory capital requirements, etc.). Those indicators have formal value for comparison, they cannot serve as a safeguard against potential losses arising from market risk associated with the investments.

Risk indicators (values expressed in RON)	31.12.2012	31.12.2011
Total own funds	44,095,627	53,341,619
Total capital demands	11,620,239	9,894,886
Surplus	32,475,388	43,446,733



10. Objectives for 2013

For 2013, the company management plans to invest mainly in the development of the technological architecture aiming at changing the back-office system, at developing the Tradis trading platform and at improving company's web page.

Furthermore, SSIF Broker SA customers will have access to over 100 foreign markets and will be able to trade several types of financial instruments (shares, CFDs, futures, commodities, metals, etc.).

As for the brokerage activity, the Board of Directors approved the following strategic lines:

- market share increase on the domestic market by expanding the client portfolio, this is the main objective of the new department called "Institutional Clients" within the Bucharest branch of SSIF Broker SA;
- increase of the trading activity internationally by offering customers a wide range of financial instruments;
- Strengthening of SSIF Broker SA's position among top brokerage houses in Romania through possible mergers and acquisitions;
- reviving margin loan operations once with the implementation of the new back-office system;
- increase of the budget allocated to market-making operations and structured products (launch of new turbo certificate based on more types of underlying assets (commodities, currencies, equities, stock exchange indices, etc))
- brokerage-generated revenues (intermediation on local and international markets, market-making, structured products, margin loans) to represent a larger share in the total revenue structure.

In terms of management of financial assets, SSIF Broker SA's strategic lines approved by the Board of Directors refer to:

- restructuring of the portfolio by selling the shares with low growth potential and redirecting the resulted liquidity to fund other activities (market-making, issuance of new structured products);
- portfolio's qualitative and quantitative adjustment by reducing the exposure on illiquid companies and increasing exposure on highly liquid companies;
- decrease in investments in unlisted shares;
- support and promotion of projects developed by SAI Broker SA, where SSIF Broker SA owns 99.98% equity, to provide fund management services to customers.



11. Financial statement

11.1. Financial position

<i>Name of indicator (values expressed in RON)</i>	31.12.2012	31.12.2011	Variație (%)
Fixed assets	33,470,295	46,779,225	-28.5%
Intangible assets	1,011,217	1,265,289	-20.1%
Tangible assets	5,923,132	6,046,499	-2.0%
Financial assets	26,535,946	39,467,437	-32.8%
Floating assets	53,276,749	46,283,781	-28.5%
Stocks	0	0	n/a
Receivables	9,458,148	7,225,320	30.9%
Short-term investments	25,812,061	28,633,627	-9.9%
House and banks accounts	18,006,540	10,424,834	72.7%
Expenses incurred in advance	78,201	47,852	63.4%
Liabilities	15,232,965	10,525,217	44.7%
Short-term liabilities	15,203,157	10,441,582	45.6%
Long-term liabilities	29,808	83,635	-64.4%
Provisions	7,500,000	7,500,000	0.0%
Revenues incurred in advance	0	103,463	-100.0%
Own equity	64,092,280	74,982,177	-14.5%
Share capital	84,670,467	84,670,467	0.0%
Share premiums	5,355	5,355	0.0%
Revaluation reserves	1,255,678	1,137,170	10.4%
Reserves	5,025,716	5,025,716	0.0%
Result carried forward	-27,169,011	-111,714	n/a
Result for the financial year	448,724	-15,599,615	n/a



11.2. Financial performances

<i>Indicator (values expressed in RON)</i>	31.12.2012	31.12.2011	Variație (%)
Turnover	2,982,712	3,074,340	-3.0%
Other operating income	62,128	1,520,413	-95.9%
Operating income - total	3,044,840	4,594,753	-33.7%
The costs of materials and other expenses	288,823	344,254	-16.1%
Staff expenditure	3,279,724	3,325,462	-1.4%
Adjustment of tangible and intangible property	843,997	1,080,776	-21.9%
Other operating charges	5,933,916	5,633,341	5.3%
Adjustments relating to the provisions	(2,512,635)	2,877,277	n/a
Operating charges - total	7,870,104	13,260,930	-40.7%
Operating result	(4,825,264)	(8,666,177)	-44.3%
Income from equity interests	2,452,988	3,480,908	-29.5%
Interest income	804,209	872,041	-7.8%
Other financial income	10,972,756	8,540,644	28.5%
Financial income - total	14,282,456	12,893,593	10.8%
Adjustment of financial investments	(3,475,279)	9,291,340	n/a
Interest expenses	279,452	18,521	> 100%
Other financial expenses	12,204,295	10,517,170	16.0%
Financial expenses - total	9,008,468	19,827,031	-54.6%
Financial result	5,273,988	(6,933,438)	n/a
Total income	17,327,296	17,488,346	-0.9%
Total expenditure	16,878,572	33,087,961	-49.0%
Gross result	448,724	(15,599,615)	n/a
Profit tax	0	0	n/a
Net result	448,724	(15,599,615)	n/a



11.3. Statement of cash flows

	31.12.2011	31.12.2012
NET PROFIT	-15,599,615	448,724
ADJUSTMENT OF THE OPERATING RESULT	15,355,742	-1,240,479
Expenditure (+) on securities and derivatives	7,245,594	11,486,353
Income (-) from securities and derivatives	-7,928,424	-10,040,115
Depreciation (+) expense of tangible and intangible fixed assets	1,080,776	838,445
Net income (-)/expenses(+) from transferred assets	-32,977	855
Net income (-) with adjustments and corporate borrowers	-2,122,722	-2,512,635
Net income (-)/expenses(+) from adjustments associated to shares	12,148,605	-3,475,279
Other non-deductible expenses (+) relating to receivables	1,359,341	2,492,059
Income (-) afferent to liabilities returned to revenues	-296,855	-30,163
Income (-) afferent to shares returned to revenues, originally recorded on capital	-1,097,597	0
Expenses (+) for risks and costs	5,000,000	0
Expenses (+) for corporate tax	0	0
PROFIT BEFORE CHANGE IN CURRENT ACCOUNTS	-243,873	-791,755
FINANCIAL FLOWS FROM OPERATING AND FINANCIAL ASSETS	-224,947	8,202,375
Net financial flows related to investment securities and derivatives	-1,168,621	7,377,653
Change in long-term securities at gross value	-2,975,619	-34,864
Change in short-term securities at gross value	4,276,301	8,221,491
Expenditure on transferred investment securities	-7,245,594	-10,835,924
Income from transferred investment securities	7,671,433	9,945,547
Change of debtors and margins from transactions with derivatives	-3,128,779	581,568
Change of debtors/creditors in transactions on own account on the BSE	233,637	-500,165
Financial flows related to clients' activity		
Change of debtors/creditors in transactions on clients' names	-2,503,756	-2,391,359
Net variation of liabilities to clients (liquid assets of clients)	319,318	2,685,683
Net financial flows relating to debtors	3,548,193	-296,120
Variation of the borrowers to be recovered	4,907,534	2,195,940
Net expenses with borrowers	-1,359,341	-2,492,059
Net changes in other accounts of the current activity	-420,081	826,518
Change in securities and loans	16,467	-780,069
Variation in advances payments for acquisitions	2,510	-164,772
Variation of other liabilities (staff, debts to the State, etc.)	-218,902	1,771,358
Variation of debts	-220,156	0
Corporate tax payments	0	0
FINANCIAL FLOWS RELATED TO TANGIBLE AND INTANGIBLE INVESTMENTS	221,891	213,168
Variation in the gross values of intangible assets	39,122	-26,204
Variation in the gross values of tangible assets	228,709	291,673
Net income (+), expenses (-) with transferred assets	32,977	-855
Variation in debts from sales of fixed assets	-12,250	500
Variation of leasing costs	-66,667	-51,947
FUNDING FINANCIAL FLOWS	-849,203	-42,082
Variation in equity accounts (excluding reevaluation of profit)	-622,351	0
Variation in payables and receivables with associates	-226,852	-42,082
NET CASH FLOW	-1,096,143	7,581,706
Initial balance of current account and deposits	11,520,976	10,424,834
Net cash flow	-1,096,143	7,581,706
Final balance of current account and deposits	10,424,834	18,006,540



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